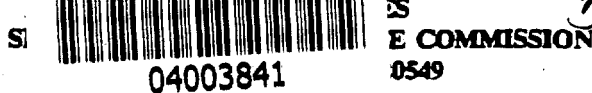


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Estimated average burden  
hours per response ... 12.00

**ANNUAL AUDITED REPORT  
FORM X-17A-5  
PART III**

SEC FILE NUMBER

8 52741

**FACING PAGE**

**Information Required of Brokers and Dealers Pursuant to Section 17 of the  
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 11/1/03 AND ENDING 12/31/03  
MM/DD/YY MM/DD/YY

**A. REGISTRANT IDENTIFICATION**

NAME OF BROKER-DEALER:

Tiche Capital Strategies LLC

OFFICIAL USE ONLY

FIRM ID. NO.

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

437 Grant Street, Suite 421

(No. and Street)

Pittsburgh

(City)

PA

(State)

15219

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Bradley D. Tiche 412-261-4500 x 113

(Area Code - Telephone No.)

**B. ACCOUNTANT IDENTIFICATION**

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report\*

Small, O'Connor & Pagano

(Name - if individual, state last, first, middle name)

800 Vinial Street, Suite 412, Pittsburgh PA

(Address)

(City)

(State)

Zip Code)

15212

CHECK ONE:

☒ Certified Public Accountant

☐ Public Accountant

☐ Accountant not resident in United States or any of its possessions.

**PROCESSED**

**MAR 24 2004**

FOR OFFICIAL USE ONLY

THOMSON  
FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).

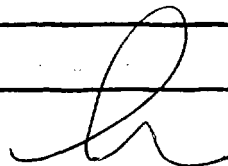
SEC 1410 (3-91)

Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently validOMB control number.

DS  
3/23

## OATH OR AFFIRMATION

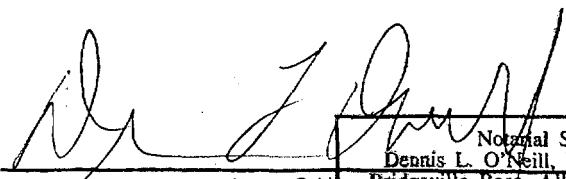
I, Bradley D. Tiche, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of Tiche Capital Strategies LLC, as of December 31, 192003, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Signature

PRESIDENT

Title



Notary Public

Notarial Seal  
Dennis L. O'Neill, Notary Public  
Bridgeville Boro, Allegheny County  
My Commission Expires Dec. 12, 2006

This report\*\* contains (check all applicable boxes):

- ☐ (a) Facing page.
- ☐ (b) Statement of Financial Condition.
- ☐ (c) Statement of Income (Loss).
- ☐ (d) Statement of Changes in Financial Condition.
- ☐ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☐ (g) Computation of Net Capital
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☐ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

\*\*For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

**Tiche Capital Strategies, LLC  
Pittsburgh, Pennsylvania  
Financial Statements and  
Independent Auditors' Report**

**December 31, 2003 and 2002**

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# Tiche Capital Strategies, LLC

## Table of Contents

### Independent Auditors' Report

### Financial Statements

Statements of Financial Condition December 31, 2003 and 2002	2
-----------------------------------------------------------------	---

Statements of Income For the Years Ended December 31, 2003 and 2002	3
------------------------------------------------------------------------	---

Statements of Changes in Member's Equity For the Years Ended December 31, 2003 and 2002	4
--------------------------------------------------------------------------------------------	---

Statements of Cash Flows For the Years Ended December 31, 2003 and 2002	5
----------------------------------------------------------------------------	---

Notes to Financial Statements	6 - 8
-------------------------------	-------

### Independent Auditors' Report on Supplementary Information

Computation of Net Capital and Required Net Capital Under Rule 15c3-1	10
-----------------------------------------------------------------------	----

Computation for Determination of Reserve Requirements and Information Relating to the Possession or Control Requirements Under Rule 15c3-3	11
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Reconciliation between Audited and Un-audited Statements of Financial Condition Pursuant to Rule 17a-5(d)(4)	12
-----------------------------------------------------------------------------------------------------------------	----

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# Small, O'Connor & Pagano

Certified Public Accountants & Consultants

800 Vinial Street • Suite 412 • Pittsburgh, Pennsylvania 15212  
Tel. 412/231-6422 • Fax 412/231-1696 • E-mail: sopcpas@oconnor-pagano.com

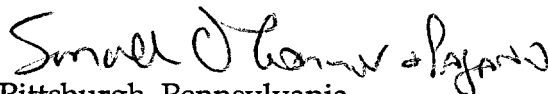
## Independent Auditors' Report

Mr. Bradley D. Tiche, President  
Tiche Capital Strategies, LLC  
Pittsburgh, Pennsylvania

We have audited the accompanying statements of financial condition of Tiche Capital Strategies, LLC. as of December 31, 2003 and the related statements of income, changes in member's equity, and cash flows for the years then ended required to be filed pursuant to Rule 17a-5 under the Securities and Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit. The financial statements of Tiche Capital Strategies, LLC for the year ended December 31, 2002 were audited by other auditors whose report dated February 7, 2003, expressed an unqualified opinion on those statements.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statements presentation. We believe our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Tiche Capital Strategies, LLC as of December 31, 2003, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.



Pittsburgh, Pennsylvania

February 17, 2004

# Tiche Capital Strategies, LLC

## Statements of Financial Condition December 31, 2003 and 2002

	<u>2,003</u>	<u>2,002</u>
<b>Assets:</b>		
Cash - Operating	\$ 5,595	\$ 16,242
Cash - Reserve	11,171	10,158
Commissions Receivable	20,221	16,081
Accounts Receivable - Other	2,375	-
Employee Advances	2,273	4,836
Prepaid Expenses	-	5,930
Organization Costs, Net of Amortization	13,501	14,675
<b>Total Assets</b>	<u><u>\$ 55,136</u></u>	<u><u>\$ 67,922</u></u>
<b>Liabilities:</b>		
Accounts Payable	\$ 6,695	\$ 7,098
Allowance for Contingent Liability	-	11,021
Commissions Payable	6,127	7,033
Accrued Expenses	4,800	-
Payroll Taxes Payable	1,721	1,278
Other Current Liabilities	870	-
<b>Total Liabilities</b>	<u><u>20,213</u></u>	<u><u>26,430</u></u>
<b>Member's Equity</b>		
Retained Earnings	(26,341)	(49,372)
Contributed Capital	61,264	90,864
<b>Total Member's Equity</b>	<u><u>34,923</u></u>	<u><u>41,492</u></u>
<b>Total Liabilities and Member's Equity</b>	<u><u>\$ 55,136</u></u>	<u><u>\$ 67,922</u></u>

The accompanying notes are an integral part of these financial statements.

# Tiche Capital Strategies, LLC

## Statements of Income For the Years Ended December 31, 2003 and 2002

	<u>2,003</u>	<u>2,002</u>
<b>Income:</b>		
Gross Commissions	\$ 383,017	\$ 458,936
<b>Total Income</b>	<u>383,017</u>	<u>458,936</u>
<b>Expenses:</b>		
Commissions	165,440	192,168
Clearing Costs	32,857	55,250
Extension and Cancellation Costs	560	1,960
Payroll Taxes	13,983	15,435
Licenses and Permits	951	2,536
Dues and Subscriptions	3,436	806
Filing Fees	3,339	4,942
Accounting Fees	4,800	10,830
Management Fee Expense	110,000	165,000
Insurance	3,759	2,681
State Registration Fees	3,795	7,436
Regulatory and Compliance Expense	1,250	7,455
Trading Expense	6,826	5,245
Payroll Processing Fees	993	1,579
Bank Service Charges	140	306
Amortization	1,174	1,174
Miscellaneous Expense	6,683	787
<b>Total Expenses</b>	<u>359,986</u>	<u>475,590</u>
<b>Net Profit (Loss) for Year</b>	<u>\$ 23,031</u>	<u>\$ (16,654)</u>

The accompanying notes are an integral part of these financial statements

# Tiche Capital Strategies, LLC

## Statements of Changes in Member's Equity For the Years Ended December 31, 2003 and 2002

	Contributed Capital	Retained Earnings (Deficit)	Total 2,003	Total 2,002
Balances at Beginning of Year	\$ 90,864	\$ (49,372)	\$ 41,492	\$ 48,146
Net Profit for the Year	-	23,031	23,031	(16,654)
Member's Equity Withdrawals	(29,600)	-	(29,600)	10,000
Balances at End of Year	<u>\$ 61,264</u>	<u>\$ (26,341)</u>	<u>\$ 34,923</u>	<u>\$ 41,492</u>

The accompanying notes are an integral part of these financial statements.



# Tiche Capital Strategies, LLC

## Statements of Cash Flows For the Years Ended December 31, 2003 and 2002

	<u>2,003</u>	<u>2,002</u>
<b>Cash Flows from Operating Activities:</b>		
Net Profit (Loss)	\$ 23,031	\$ (16,654)
Adjustments to Reconcile Changes in Net Profits		
(Loss) to Net Cash (Used in) Operating Activities:		
Amortization	1,174	1,174
(Increase) Decrease in Accounts Receivable	6,513	26,734
(Increase) Decrease in Other Assets	(7,479)	(1,676)
Increase (Decrease) in Current Liabilities	(4,286)	(12,193)
Net Cash Provided by (Used in) Operating Activities	<u>18,953</u>	<u>(2,615)</u>
<b>Cash Flows from Financing Activities:</b>		
Capital Contributed/Withdrawn	(29,600)	10,000
Net Cash Provided by (Used in) Financing Activities	(29,600)	10,000
Net Increase (Decrease) in Cash	<u>(10,647)</u>	<u>7,385</u>
Cash at Beginning of Year	<u>16,242</u>	<u>8,857</u>
Cash at End of Year	<u>\$ 5,595</u>	<u>\$ 16,242</u>
<b>Supplemental Disclosures of Cash Flow Information:</b>		
Cash Paid During the Year for:		
Interest Paid	\$ -	\$ -
Income Taxes	<u>-</u>	<u>-</u>

The accompanying notes are an integral part of these financial statements.

# Tiche Capital Strategies, LLC

## Notes to Financial Statements December 31, 2003 and 2002

### 1. Summary of Significant Accounting Policies

This summary of significant accounting policies is presented to assist the reader in understanding and evaluating the financial statements of Tiche Capital Strategies, LLC.

Tiche Capital Strategies, LLC, operates in Pittsburgh, Pennsylvania and is a broker-dealer registered with Securities and Exchange Commission (SEC) and is a member of various exchanges and the National Association of Securities Dealers (NASD). They provide brokerage services to a variety of customers in the continental United States. The Company is a limited liability company.

Allowance for Contingent Liability: The allowance for contingent liability is revenue not yet recognized on the sales of variable and fixed annuities. That is because there is a 20 day rescission period on each sale, which allows the customer to cancel their purchase up to that point. After the rescission period ends, the revenue is then recognized as income.

Securities Transaction: Proprietary securities transactions in regular way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities transactions entered into for the account and risk of the Company are recorded on a trade date basis. Customers' securities transactions are reported on a settlement date basis with related commission income and expense reported on a trade date basis.

Income Taxes: Income taxes have not been provided for the 2003 tax year, because the shareholder elected to be treated as a small business corporation for income tax purposes as provided by in section 1372(a) of the Internal Revenue Code. As such, the Company's income or loss and credits are passed to the sole member and combined with his other personal income and deductions to determine taxable income on his individual tax return.

Commissions: Commissions and related clearing expenses are recorded on a trade date basis as securities transactions occur.

## **Tiche Capital Strategies, LLC**

### **Notes to Financial Statements December 31, 2003 and 2002**

#### **2. Organization Costs**

Tiche Capital Strategies, LLC, incurred organization costs in the form of attorney fees, various registrations and licenses at the inception of the Company. These costs are carried as other assets and are being amortized ratably over 15 years.

#### **3. Use Of Estimates In The Preparation Of Financial Statements**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reporting amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### **4. Party Related Transactions**

The company purchases management services from an affiliated company in which the sole member of Tiche Capital strategies, LLC is the sole shareholder of said affiliate. The management fees paid to the affiliate in 2003 were \$110,000. The services included in this management fee were as follows:

- All administrative payroll related costs.
- Occupancy costs (rent, utilities, repairs, etc.).
- Office and administrative expenses.
- Insurance.
- Telephone expenses.
- Technology.
- Promotional expenses.
- Licensing expenses.

**Tiche Capital Strategies, LLC**

**Notes to Financial Statements**  
**December 31, 2003 and 2002**

**5. Concentrations of Credit Risk**

The Company is engaged in various trading and brokerage activities involving primarily the equity markets. The company could be exposed to risks due to potential volatility of these markets.

# Small, O'Connor & Pagano

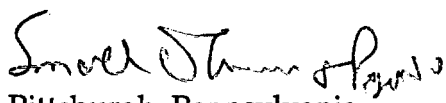
Certified Public Accountants & Consultants

800 Vinial Street • Suite 412 • Pittsburgh, Pennsylvania 15212  
Tel. 412/231-6422 • Fax 412/231-1696 • E-mail: sopcpas@oconnor-pagano.com

Independent Auditors' Report  
on Supplementary Information  
Required by Rule 17a-5 of the Securities  
And Exchange Commission

Mr. Bradley D. Tiche, President  
Tiche Capital Strategies, LLC  
Pittsburgh, Pennsylvania

Our report on our audit of the basic financial statements of Tiche Capital Strategies, LLC for the year ended December 31, 2003 appears in the Independent Auditors' Report. We conducted our audit in accordance with auditing standards generally accepted in the United States of America for the purpose of forming an opinion on the basic financial statements taken as a whole. The schedules of supplementary information are presented for purposes of additional analysis and is not required part of the basic financial statement, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statement and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

  
Pittsburgh, Pennsylvania

February 17, 2004

# Tiche Capital Strategies, LLC

## Computation of Net Capital December 31, 2003 and 2002

	<u>2,003</u>	<u>2,002</u>
<b>Assets:</b>		
Cash	\$ 5,595	\$ 16,242
Commissions Receivable	22,596	16,081
Less Trails (Non-allowable)	(51)	(23)
Emmett Larkin Capital Account	10,106	10,158
<b>Total Assets</b>	<u>\$ 38,246</u>	<u>\$ 42,458</u>
<b>Liabilities:</b>		
Accounts Payable	\$ 11,495	\$ 7,098
Allowance for Contingent Liability	-	11,021
Commissions Payable	6,127	7,033
Payroll Taxes Payable	1,949	1,278
<b>Total Liabilities</b>	<u>\$ 19,571</u>	<u>\$ 26,430</u>
<b>Net Capital</b>	\$ 18,675	\$ 16,028
Minimum Net Capital Requirement	<u>5,000</u>	<u>5,000</u>
<b>Excess Net Capital</b>	<u>\$ 13,675</u>	<u>\$ 11,028</u>

The accompanying notes are an integral part of these financial statements.

## Tiche Capital Strategies, LLC

### Computation for Determination of Reserve Requirements and Information Relating to the Possession or Control Requirements Under Rule 15c3-3

Tiche Capital Strategies, LLC clears all transactions with and for customers on a fully disclosed basis with clearing broker or dealer, and promptly transmits all customer funds and securities to the clearing broker or dealer which carries all of the accounts of such customers and maintains and preserves such books and records. Therefore, Tiche Capital Strategies, LLC, is exempt from the Reserve Requirements and the Information Relating to the Possession or Control Requirements under Rule 15c3-3.

## **Tiche Capital Strategies, LLC**

### **Reconciliation Between Audited and Un-Audited Statements of Financial Condition Pursuant to Rule 17a-5(d)(4)**

A reconciliation between audited and un-audited Statements of Financial Condition was not necessary because as of the balance sheet date, there were no material differences between the audited and un-audited Statements of Financial Condition.